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GTSC & IACCM Launch Strategic Partnership

Organizations will work together to bring best practices to government procurement

Washington, D.C. - November 12, 2013 - The Government Technology & Services Coalition (GTSC) and the International Association for Contract & Commercial Management (IACCM) today launched a strategic partnership designed to increase cross collaboration and the exchange of best practices in government procurement related to the homeland and national security marketplace.

"We are very excited to partner with IACCM to expand our understanding of best practices to improve the efficiency, speed and success of government procurement," said Kristina Tanasichuk, CEO of GTSC. "An excellent procurement and acquisition process is particularly critical for homeland and national security."

IACCM is a non-profit organization that promotes the international standards and best practices for defining and managing trading relationships while encouraging innovation and collaboration to support economic growth and organizational success by ensuring commitments are ethical, achievable and sustainable. IACCM provides executives and practitioners with advisory, research and benchmarking services, and worldwide training for contracts, commercial and relationship management professionals.

"IACCM is looking forward to providing GTSC members with insight to commercial and contracting best practice and to working together with GTSC leadership on tackling the continued challenge of SDBs and mid-size enterprises in winning sustainable business in the Government sector," said Tim Cummins, President and CEO of IACCM.

The partnership will focus on organization to organization support and information exchange to improve practices for fair, efficient procurement and contracting activities that meet the increasing demand for transparency and speed while achieving positive outcomes. In the spirit of cooperation, discounts to conferences and events will be offered to respective members.

The Chertoff Group, Dickstein Shapiro, Linden Resources and the Security Industry Association are GTSC's other strategic partners. More information on each is available at www.GTSCoalition.com.

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The Government Technology & Services Coalition (GTSC) is a nonprofit, non-partisan 501(c)(6) association of companies that create, develop and implement solutions for the federal homeland and national security sector. Our mission is two-fold: first, to provide exceptional advocacy, capacity building, partnership opportunities and marketing in the Federal security space for small and mid-sized companies. Second, to support and assist our government partners achieve their critical missions with the highest integrity; best and most innovative technologies; and results-based, quality products and services to prevent, protect against, mitigate, respond to and recover from any terrorist attack or natural disaster. For more information on these mentors and the Government Technology & Services Coalition, please visit www.GTSCoalition.com.

The International Association for Contract & Commercial Management (IACCM) enables both public and private sector organizations and professionals to achieve world-class standards in their contracting and relationship management process and skills. It provides executives and practitioners with advisory, research and benchmarking services, and worldwide training and certification for contracts, commercial and relationship management professionals. IACCM is a non-profit membership organization that supports innovation and collaboration in meeting the demands of today's global trading relationships and practices. Through its worldwide presence and networked technology, IACCM members gain access to the thought leadership and practical tools that are essential for competitiveness in today's fiercely contested global markets. For more information, please visit www.IACCM.com.