

PRESS RELEASE

Advocating
for small
and medium
security
companies in
the Federal
marketplace

GTSC
Government
Technology &
Services Coalition



FOR IMMEDIATE RELEASE

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Government Technology & Services Coalition and Government Contracting Weekly Announce Mentors of the Year

Eight outstanding companies were selected as exceptional mentors

Washington, D.C. – May 29 – *Government Contracting Weekly*, the only television program devoted to winning government contracts, and the Government Technology & Services Coalition (GTSC), the premier organization for small and mid-sized companies working in the Federal homeland and national security market, are proud to announce eight outstanding companies selected as Mentors of the Year to small businesses in the Federal contracting market.

"The Mentors," a Special Award Program to recognize companies that mentor and contribute to the success of small businesses, will recognize the following companies June 12 in Arlington, Virginia:

B3 Solutions

- B3 Solutions, a company that delivers innovative services that make government and industry work, is a 2014 Mentor of the Year Award Winner. Nominated by Supreme Solutions Inc., B3 has provided Supreme Solutions with business strategic planning, program management, technical support and financial assistance on subcontracts. B3 has been a crucial asset in Supreme Solutions' proposal responses and in developing project planning and matrix management. Learn more about B3 Solutions here: <http://www.b3solutions.com>

BAE Systems, Electronic Systems Sector

- BAE Systems, a global company engaged in the development, delivery and support of advanced defense, security and aerospace systems, is a 2014 Mentor of the Year Award Winner. Nominated by Cristek Interconnects Inc., BAE Systems contributed significantly to Cristek's growth through technical support to transfer technology to Cristek for a new product capability, moving Cristek from a component level manufacturer to a critical subcontractor and by supporting the development of EVMS and CAS Systems within Cristek. Learn more about BAE Systems here: <http://www.baesystems.com>

General Dynamics Information Technology

- General Dynamics Information Technology, a top-tier integrator of mission-critical IT systems, is a 2014 Mentor of the Year Award Winner. Nominated by CTI, General Dynamics IT increased CTI's teaming opportunities, helped CTI advance its customer relationships, improved the company's proposal and operational processes, business development and marketing. GDIT also helped CTI introduce their capabilities to new customers with similar requirements. Learn more about GDIT here: <http://www.gdit.com>

HeiTech Services, Inc.

- HeiTech Services Inc., a federal programs and technology solutions provider, is a 2014 Mentor of the Year Award Winner. Nominated by AMTIS, HeiTech Services Inc. has mentored AMTIS in multiple areas including developing their business base and infrastructure to successfully participate and graduate from the 8(a) business development program, making numerous introductions to partners and opportunities for AMTIS and formalizing a mentor-protégé relationship with the U.S. Small Business Administration in 2012. Learn more about HeiTech

here: <http://www.heitechservices.com>

InfoPro, Inc.

- InfoPro, Incorporated, a provider of Information Systems, Enterprise Solutions, and Systems Integration Services is a 2014 Mentor of the Year Award Winner. Nominated by the Mt. Airey Group, InfoPro Inc. provided invaluable advice on how to better structure their internal capacity, included Mt. Airey Group to join larger teaming opportunities and provided direct support to pursue CMMI certification. Learn more about InfoPro here: <http://infopro.net>

L3 National Security Solutions

- L3 National Security Solutions, a provider of full-spectrum cyber operations, enterprise and mission information technology, intelligence operations support and operational infrastructure solutions is a 2014 Mentor of the Year Award Winner. Nominated by two companies - INTECON and EnProVera, L3 NSS has mentored INTECON with business development and capture management improvements that resulted in a 20% increase in employees and a 300% increase in subcontracting opportunities. L3 NSS helped INTECON achieve ISO 9001 certification, increase their win rate from 20% to 76% and to achieve the 2013 National Prime Contractor of the Year award by the U.S. Small Business Administration. Similarly, L3 NSS has helped EnProVera with teaming opportunities, advice on the government market, and prioritization in the pursuit of opportunities. Learn more about L3 here: www.l-3com.com

REI Systems

- REI Systems, a firm that provides web applications, grants systems and open government/transparency websites, is a 2014 Mentor of the Year Award Winner. Nominated by ADG, REI has contributed significantly to ADG's growth by helping them win work with SBA.gov, as well as winning a STARS II award. REI also formed a joint venture to allow ADG to market their qualifications for additional work. REI Systems made ADG's employees feel like part of the family – offering office space, training, presentation support and overall direction for back-office operations. Learn more about REI here: www.reisystems.com

SERCO

- SERCO, a provider of professional, technology and management services to federal government, state and local government, is a 2014 Mentor of the Year Award Winner. Nominated by HeiTech Services Inc., SERCO has been formally and informally mentoring HeiTech since 2007. Together the firms have bid nearly 20 large contracts -- winning half -- and were recognized as a DHS Mentor-Protégé Team Award winner in 2008. SERCO assisted HeiTech with corporate structure, attracting and retaining key members of their leadership staff, achieving a secret facility clearance and development of their internal policies and procedures. Learn more about SERCO here: <http://www.serco-na.com>

"We are excited to award these good stewards some recognition for their contribution to the success of small businesses and ultimately a more effective use of Federal taxpayer dollars," said Jim McCarthy, owner and technical director of AOC Key Solutions and host/moderator of the program.

The award nominations process ran from December 2013 to February 2014. Small businesses working in the Federal market submitted nominations for firms that supported their growth and development in tangible ways. Learn more about each awardee by watching *Government Contracting Weekly* and visiting: www.GTSCoalition.com/mentorawards

Government Contracting Weekly premiered in September, 2012, and has received widespread critical acclaim from the government contracting community. Over 175 senior executives from government and industry have made appearances to provide unique domain knowledge and expertise regarding the keys to winning government contracts.

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The Government Technology & Services Coalition (GTSC) is a nonprofit, non-partisan 501(c)(6) association of companies that create, develop and implement solutions for the federal homeland and national security sector. Our mission is two-fold: first, to provide exceptional advocacy, capacity building, partnership opportunities and marketing in the Federal security space for small and mid-sized companies. Second, to support and assist our government partners achieve their critical missions with the highest integrity; best and most innovative technologies; and results-based, quality products and services to prevent, protect against, mitigate, respond to and recover from any terrorist attack or natural disaster. For more information on these mentors and the Government Technology & Services Coalition, please visit www.GTSCoalition.com.

Government Contracting Weekly is a TV show devoted to winning government contracts, produced and brought to you by **AOC Key Solutions, Inc.**. The show airs every Sunday at 7am on the DC Metro CBS affiliate WUSA9. Learn more about GCW at www.governmentcontractingweekly.com. AOC Key Solutions, Inc. (KSI) KSI provides proposal and business development consulting services to federal contractors. Since 1983, KSI has helped its clients win or retain over \$122 billion in Government contracts by providing the Key to Winning. KSI employs in-house consulting professionals supplemented by more than 275 associates and subject matter experts. KSI consulting services include marketing assessment, strategic advisory, third party performance assessments, proposal development and technical writing services. Learn more about their services at www.aockeysolutions.com.