

PROGRESS
TOWARD
MISSION 2018
ANNUAL
REPORT
TOGETHER



PROGRESS TOWARD MISSION TOGETHER

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TOGETHER WE ARE THE BACKBONE OF HOMELAND SECURITY



Dear Members, Friends & Supporters,

Every year as we prepare for this report the concept of a “theme” always comes up. For the Anniversary it was easy: homeland heroes. This year it was a bit tougher. How do we annually recognize and renew our gratitude for everything that our community does for the nation? It was obvious that we should focus on how WE, together, are the backbone of a safer America.

It has been a difficult year. Our nation’s rule of law has been challenged significantly by public opinion. We’ve had intense and emotional debates around how to execute the security of the nation and protect our borders. We have intense divisions over the importance of security and what it means for our citizens, programs and policies.

Despite the heated politics, coming together, working together toward the mission of a safe and secure country, is the truth behind the headlines. WE come together to build emergency operations centers in our communities, WE respond to volcanic eruptions, WE respond to devastating floods and hurricanes, WE secure our digital infrastructure, WE fight intense wildfires and help to house those who lost everything, WE work to counter our enemies within and our enemies abroad. WE as a nation, as communities, are in this together.

In these pages you will find GTSC’s work to build the industry-government partnership for a safer nation. For better execution of our mission, for educating both industry and government on the challenges of accomplishing some of the most important, and complex challenges before us. For designing outreach that assures that our government partners get what they need, when they need it.

The good news is, GTSC grew by over 20% this year crossing over 200 members! We added the DHS Headquarters Day to our offerings, and for 2019 we are slated to offer even more programming to bridge the communication gap and lack of understanding between those who are accountable for the mission, and those who support them to achieve it. Our programs have caught on because they work, and they help both sides understand and execute the mission **better**.

Our work, our mission, has always been to make us all better.

A huge debt of gratitude to our members. Each and every one of you puts your faith in us – some for seven straight years – and we appreciate your support very much. Our members allow us to work with our government partners and go the extra mile. To serve the mission and continue to build this community. To our friends and supporters, thank you for the referrals, the support of our programming, and for the encouragement to continue and grow.

Thank you all for what you do for our nation, because in the end, it is WE who will prevail against the challenges before us.

Sincerely,

Kristina

Kristina Tanasichuk
Founder & CEO, Government Technology & Services Coalition
Executive Editor, Homeland Security Today

OUR VISION

Our vision is to provide an ethical,
Effective platform for information
Exchange between the public
And private sector on homeland
And national security ideas,
Technologies and innovations to
Secure America

IT'S ABOUT MISSION.

OUR MISSION

Our Mission is to provide exceptional advocacy, capacity building, partnership opportunities and marketing in the Federal security space for small and mid-sized companies.

To do that, we believe that GTSC must help our Federal partners achieve their critical missions with the highest integrity; best and most innovative technologies; and results-based, quality products and services to prevent, protect against, mitigate, respond to and recover from any terrorist attack or natural disaster.

ABOUT US

The Government Technology & Services Coalition (GTSC) is a nonprofit, nonpartisan 501(c)(6) trade association of innovative, agile, small and mid-size company CEOs that create, develop, and implement solutions for the Federal homeland and national security sector. These companies founded the Coalition to band together and work with their Federal partners to achieve their mission - despite significant budget challenges - by bringing the innovation, creativity and ingenuity of successful small businesses to the homeland and national security mission. These CEOs -- many former government officials -- joined together to share best practices, information and resources, to lead the initiatives and solutions that would bring the best of our community together to protect our homeland.

GTSC focuses on the
U.S. Department
of Homeland Security,
Justice,
Defense, State,
Treasury and the
Office of the Director
of National
Intelligence.



OUR PROGRAMMING

GTSC has focused on programs to make our members smarter, better and more efficient at their business development, networking, partnering, and teaming. Our programming evolved over time to bring decision makers from our federal partners together with our members to take a "deep dive" into components and directorates so that we could understand the mission from end to end, and the services, technologies and talents that enable that mission to move forward.

GTSC works to educate our members through the following types of sessions:



GTSC Insight sessions host Federal or Congressional officials to discuss challenges in the federal security mission, host workshops on engagement with the Federal customer, and promote the exchange of innovative ideas between the public and private sector.



No one understands the challenges and unique demands of our market like someone who has grown a successful company in it. CEOs of successful member companies join members to share their insights, lessons learned and advice for others working in the Federal homeland and national security markets.



Every company - small to large - faces a host of growing pains and internal challenges to meet the needs of success. Through exceptional relationships with an A-list of advisors, mentors and luminaries in corporate growth, GTSC hosts hands-on sessions to provide member companies with the best tools available to them to build their internal capacity and further their growth.



The GTSC Business Development Exchanges (BDEs) are member-led trusted environments to meet and develop potential teaming partners, improve business development efforts and share information among peers. GTSC currently supports BDEs in the U.S. Department of Homeland Security and the U.S. Department of Defense.



Throughout the year, executives from our mentor companies join our members and others from our broader community to share their advice and perspectives on the homeland and national security markets. These sessions provide invaluable insight into how large corporations are positioning themselves in the market, opportunities for teaming and partnership and relationship building between large and small firms.



The Market Solution Series provides an inside look at creative, successful interactions and challenges that may be impeding growth in the Federal homeland and national security market. These intimate roundtables take members inside the "story" and allow them to understand the market components and forces that result in success. This series was developed in response to members who were interested in creative ways to partner and team to win business with the Federal government.

NEW IN 2018 SUBJECT MATTER INSIGHTS

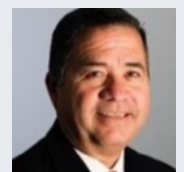
These sessions focus on a topic, like Artificial intelligence, Cyber security, Blockchain, and bring together leading thinkers to explore the impacts on mission.

To address the cross-disciplinary emerging topics, in 2018, GTSC launched Subject Matter Insights focused on the signature GTSC deep dive into a topic of interest across the homeland enterprise. The inaugural event, focused on Artificial Intelligence and Big Data analysis, featured speakers from the Office of the Director of National Intelligence, the Transportation Security Administration, and Customs & Border Protection looked at how agencies are using AI now and how they see it evolving in the future.

SUBJECT MATTER INSIGHT: Artificial Intelligence & Big Data Analysis



Nancy NyKamp
Deputy Assistant Administrator, Office of Intelligence & Analysis, Transportation Security Administration GSIS, DHS



David Agulier
Principal, GSIS Former Acting Commissioner, U.S. Customs & Border Protection Former Chief, U.S. Border Patrol, CBP, DHS



Ingrid Solis
Augmenting Intelligence using machines (AIM) Champion, Office of the Director of National Intelligence



Dean Souleles
Chief Technical Advisor to the Director of National Intelligence, ODNI

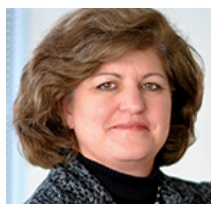
MEMBER ENGAGEMENT

GTSC provides its members with numerous opportunities to have their voices heard on decisions, planning, and operations with our government partners and within the organization. GTSC actively participates with the mission and procurement officials responsible for the decisions that can make or break your company.

Industry Outreach

Across government our partners have struggled with finding the appropriate mechanisms to reach out to industry to inform and problem solve. GTSC has worked with companies and agencies to help current and potential government contractors understand their clients and their mission, and with our government partners to find innovative ways to bring their needs to the contracting community.

DHS Business Development Exchange (BDE)



Chair: **Patricia Todaro Bolin**,
Managing Partner, ICS
Advisory Services

The DHS Business Development Exchange is a trusted group of GTSC members who share information around upcoming opportunities, possible teaming partners, and help members become more efficient at their business development. The group meets monthly.

Speakers have included:

Mark Emery, Emery Consulting
John Wagner, Deputy Executive
Assistant Commissioner Office of Field
Operations, U.S. Customs & Border
Protection.

Business Workshops for Government

Meeting with Executive Officials throughout the Federal government, the Government Technology & Services Coalition heard repeatedly that everyone wanted – and needed – a better understanding of the private sector. To that end, GTSC hosts four workshops that provide a mini “MBA” on the lifecycle, process, challenges and decisions that companies face as they enter and grow in the Federal market.

Taught by CEOs and C-suite level executives from the GTSC membership, these workshops increase the understanding and exchange between industry and government. Members of the GTSC’s Lion’s Den were asked to present a 3.5 hour workshop on the mid-tier process before contracting officers at DHS. If you are interested in more information or would like to schedule a workshop, please contact us at: www.GTSCoalition.com Additionally, GTSC has also been extremely active developing the Reverse Industry Days at the Departments of Homeland Security, Treasury, and the General Services Administration. GTSC members participate in the planning and execution of these sessions where industry describes the private sector process in various stages of procurement.

Acquisition & Procurement Action Group

Our federal partners face numerous obstacles when buying the things they need, when they need them. Rapidly changing technology, delayed procurements, protests, lack of information sharing, and workforce challenges are just a few of the road blocks. Through the Acquisition & Procurement Action Group, GTSC has been working with the procurement officers within our partner agencies to improve the acquisition and procurement process. This action group focuses on providing member input to improve federal outreach to small and mid-sized business and assuring that our members have a seat at the table. Through this group, GTSC members also engaged heavily in the Federal “Reverse-Industry-Days” hosted by the Departments of Homeland Security, Treasury, and the General Services Administration. All GTSC members are welcome to participate.



Chair: **Carolyn Muir**,
Executive Vice President
SE Solutions

SE Solutions™
strategic solutions for the enterprise

Reverse Industry Day Planning & Participation

GTSC was one of the first industry groups to develop the Reverse Industry Day model with the U.S. Department of Homeland Security. The forums, meant to educate contracting workforces on business process and decision-making have taken hold across the Federal government and GTSC is one of the leading non-profits assisting the U.S. Departments of Homeland Security, Treasury, State, General Services Administration, Office of Personnel Management, and the U.S. Army. GTSC has developed an amazing cadre of members committed to helping their government partners improve the acquisition and procurement process and assure they get the best of what the private sector has to offer.

GTSC Annual Meeting 2018

GTSC hosts its Members only meeting to hear about the organization’s accomplishments, discuss the needs of our members and how we can serve them better. Strategic Advisors and government officials. Join us to discuss the developments and initiatives for the next year.

SMALL BUSINESS OF THE YEAR



EMERGING SMALL BUSINESS GROUP

The Emerging Small Business Group focuses on the needs of our members with revenue under \$2.5 million but open to all members. Sessions focus on industry outreach with small business representatives from the agencies and collaboration with its members for topics and sessions to aid their understanding of the market.

STRATEGIC ADVISOR
OF THE YEAR



Chair: Earl Holland, III,
President/CEO, Growth
Strategy Consultants



2018
SPEAKERS



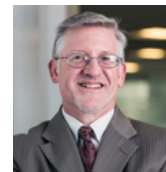
Dwight Deneal
USCG Director of Small
Business and Industry
Liaison
U.S. Coast Guard



Antonio Doss
District Director,
U.S. Small Business
Administration



Richard Gunderson
Special Assistant
Office of Advocates
for Competition and
Task Order and Delivery
Order Ombudsman
U.S. Customs and Border
Protection



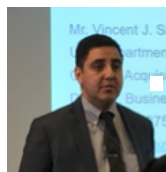
Cameron Hogan
Chief Strategy Officer,
E3 Federal Solutions



Melissa "Lisa" Jenkins
WOSB Program Manager
& Industry Liaison/
Business Analyst
Office of Small &
Disadvantaged, Business
Utilization (OSDBU)
U.S. Department of the
Treasury



Tepricka Morgan
GSA Business Partner,
Federal Acquisition
Service, General
Services Administration



Vincent Sanchez
Director, Business
Operations Division, U.S.
Department of State



Alisa Sheard
Business Opportunity
Specialist, U.S. Small
Business Administration



Milton Slade
Industry Liaison,
Office of Acquisition,
U.S. Customs & Border
Protection



COMMUNITY BUILDING

F3G Fundraiser for Law Enforcement & First Responder Training



Is your Swing Ready for Spring?

Homeland Security Today & GTSC together with InfraGardNCR hosted our first fundraiser at Top Golf Alexandria for law enforcement counterterrorism training. Numerous members joined us to show support for law enforcement and first responders and the training that will give them an edge over any type of terrorist attack. The proceeds supported INLETS, a special program designed by the FBI to bring local, regional, global and federal law enforcement together to learn from the experts who presided, responded, and recovered from some of the most recent terrorist attacks. Special thanks to all the GTSC members – and non-members – that supported this fun and important day!

GTSC Hosts R.E.A.D.Y... SET... GROW!

USCG Industry Expo

The Government Technology & Services Coalition worked with the U.S. Coast Guard to host the Ready Set Grow USCG Industry Expo designed to provide a capability exchange between the USCG Contracting Enterprise and industry. In a booth-style format, GTSC members and companies from our broader community in a number of NAICS codes were invited to join this free event.

The audience for the event primarily consisted of USCG (active-duty or civilian) attendees and targeted vendor companies and was open at no charge to the entire Homeland community. The expo was a unique forum for sharing industry capabilities and capacity to meet the business needs/mission of USCG. Additionally, in this open-dialogue format, USCG attendees networked with industry, learned more about industry capabilities and how the USCG

Contracting Enterprise procurement could strengthen industry communication, engagement and innovation for mission execution. Nearly 120 representatives from USCG acquisition command attended. Special thanks to **Michael Derrios**, Senior Procurement Executive and Head of Contracting Activity (HCA), and **Dwight Deneal** Director, Small Business and Industry Liaison Programs at U.S. Coast Guard for executing this critical industry outreach.





The Government Technology & Services Coalition has carefully developed a deep dive into the components and missions of the U.S. Department of Homeland Security. Since 2011, beginning with our inaugural CBP Day, the model and concept has grown across the Department to offer government and private sector partners an opportunity to understand and tackle critical mission challenges together. An intimate, relaxed environment encourages participants to speak frankly and participate in meaningful exchanges to advance innovation, security best practices, and understand the market dynamics that result in the best products and services being offered to solve the nation's security needs.

TSA Day 2018

 Transportation Security Administration Michael Coffman Branch Manager for Staffing and Scheduling	 Mark Conrad Deputy Chief Information Security Officer	 Oksana Fielder Vice President, National Security Portfolio, Acuity, Inc.	 John Fitzgerald Senior Vice President of Strategic Solutions, E3 Federal	 Ron Gallihugh Deputy Assistant Administrator for Acquisition	 Transportation Security Administration Susan Hasman Division Director, Security Operations Coordination Division, OSO	 Mike Karas Chief Enterprise Architect Director, Enterprise Architecture Division Information Technology	 Doug MacIvor Acting Manager, Architecture Branch, ORCA
 Transportation Security Administration Cesar Medina Program Manager, Innovation Task Force, ORCA	 Tye McGrath ORCA, TSA Acting Branch Manager, Lean Six Sigma	 Nancy Nykamp Deputy Assistant Administrator, Office of Intelligence & Analysis	 Sonya Proctor Director, Surface Transportation	 Transportation Security Administration Amy Reedy Director, Technology Solutions Division, Office of Information Technology	 Kimberly Walton Acting Chief of Mission Support		

Inaugural DHS HQ Day 2018

KEYNOTE

 Chip Fulghum Under Secretary for Management	 Tom Afferton Vice President, Civil Solutions, Northrop Grumman						
 Kevin Boshears Director, OSDDBU at Department of Homeland Security	 Eric Cho Acquisition Innovation Advocate, DHS Procurement Innovation Lab,	 Soraya Correa Chief Procurement Officer, Department of Homeland Security	 Matt Hayden Acting Deputy Assistant Secretary Matt Hayden, Office of Partnership & Engagement	 Kimberly Lew Chief, Personnel Security Division Office of the Chief Security Officer	 Rich McComb Chief Security Officer	 James Neumeister Deputy Executive Director, Office of Program Accountability and Risk Management (PARM)	 Barry West Senior Advisor & Senior Accountable Official for Risk Management

CBP Day 2018

KEYNOTE



Kevin K. McAleenan

Commissioner,
U.S. Customs & Border Protection



Tom Afferton

Vice President, Civil Solutions, Northrop Grumman



Sonny Bhagowalia

Deputy Assistant Commissioner



Shane Campbell

Deputy OPS



Erin Connolly

Director, Office of Information Technology Passenger Systems Program Directorate



Andre Eaddy

Vice President of Programs, SAIC



Laura Gabrielle Duvall

Program Manager



Dave Fluty

Executive Director Laboratories and Scientific Services Office of Operations Support



Samuel D. Grable

Chief Financial Officer Officer of Finance



Janice L. Hill

Director Contract Support and Strategic Programs Division



Benjamine "Carry" Huffman

Chief Strategic Planning and Analysis Directorate



Valerie Isbell

Executive Director Passenger Systems Program Directorate



H. Julie Koo

Lead Contract Specialist



Earl J. Lewis III

Deputy Head of the Contracting Activity



Colleen Manahr

Executive Director Planning, Program Analysis and Evaluation Entry/Exit Transformation



Dennis Michelini

Executive Director of Operations, Air and Marine Operations



Michelle Nelson

Director, Internet Solutions Division. Office of Information Technology, Passengers Systems Program Directorate



Chris Pietrzak

Assistant Chief & Deputy Program Manager Science & Technology's Apex Border Situational Awareness Program



Diane V. Sahakian

Deputy Assistant Commissioner. Head of the Contracting Activity



Brenda B. Smith

Executive Assistant Commissioner Office of Trade



Jenna O'Steen

Managing Director, Accenture



Andrew Stringer

Director, Business Development, E3 Federal



Rolando Suliveras

Executive Director National Targeting Center Cargo



John Wagner

Deputy Executive Assistant Commissioner, Office of Field Operations



Ramona E. Watts-Sutton

Chief of the Contracting Office, Procurement Division, Office of Acquisition



"United we stand, divided we fall"

USCIS Day 2018



David Blair
Transformation
Delivery Division



Rob Brown
Integration Architect,
Office of Information
Technology



Larry Denayer
Deputy Chief
Information Officer



Matthew Dosberg
Chief, Digital
Innovation (IT),
Office of Information
Technology



Amanda Duquette
Chief, Office of
Contracting,
Management
Directorate



Susan Engley
Director, Accenture
Federal



Gary Foster
Chief, Resource
Management Division,
Office of Information
Technology



Michael Hamlett
USCIS Small Business
Liaison, Office
of Contracting,
Management
Directorate



Dolline Hatchett
Chief, Citizenship,
Applicant, and
Information Services,
External Affairs
Directorate



Eric Jeanmaire
Acting Chief, Identity
Records and National
Security Division,
Office of Information
Technology



Ted Kim
Deputy Associate
Director, Refugee,
Asylum and
International
Operations
Directorate



Mark Magee
Peraton



Don Matheson
Acting Chief, Enterprise
Infrastructure Division,
Office of Information
Technology



Bill McElhane
Chief Information
Officer



Tammy Meckley
Associate Director,
Immigration Records
and Identity Services
Directorate



Mariela Melero
Chief, Office of
Citizenship and
Applicant Information
Services



Joseph Moore
Chief Financial Officer



Marcia Nystrom
Technology
Coordination Chief,
Service Center
Operations Directorate



Jeff Sapko
Technology
Coordination Chief,
Field Operations
Directorate



Marilyn Teunis
Transformation Delivery
Division, Office of
Information Technology



Dan Voldal
Deputy Chief, IT Field
Services Division,
Office of Information
Technology



Paula Wagner
Chief Systems
Delivery Division,
Office of Information
Technology



Courtney Winship
Office of Citizenship and
Applicant Information
Services, External Affairs



Amy Wheelock
Special Assistant,
Field Operations
Directorate

“Not in numbers but in unity
that our great strength lies”

Thomas Paine

Cyber Day 2018

KEYNOTE



Brigadier General Gregory Touhill
Former & First CISO of the United States, CEO, Cyxtera Federal Group



John Felker
Director, Director of the National Cybersecurity and Communications Integration Center (NCCIC)



John Carlin
Partner Morrison | Foerster & Former Assistant Attorney General, National Security Division, U.S. Department of Justice



Sorrell D. Carr
MISM, CCI, CEH, SEC+, CI Officer/Digital Forensic Analyst, Counterintelligence Mission Center, Office of Intelligence and Analysis, U.S. Department of Homeland Security



Wayne Belk
Co-Director, National Insider Threat Task Force, Office of the Director of National Intelligence



Charmaine Edwards
Business Development, Homeland Security Solutions, Leidos



Lexy Guenther
Leidos



Bob Lohfeld
CEO, Sev1Tech



Paul Morris
Chief Information Security Officer, TSA



Christopher Payton
Program Manager, DANTE, Cyber Mission Center, DHS



Michael Theis
Chief Engineer & Assistant Director for Research, National Insider Threat Center, CERT/SEI, Carnegie Mellon University



Hector Santiago
D.Sc Technical Lead, DHS, Cyber Mission Center, U.S. Department of Homeland Security



Chris Schulz
Federal Civilian Cyber Practice Lead, Accenture



Kara Sidener
Special Agent, FBI



Danny Toler
Senior Vice President, Acuity



Eric Welling
Deputy Assistant Director, Cyber Division, FBI

“For the strength of the Pack is the Wolf, and the strength of the Wolf is the Pack”

Rudyard Kipling

GTSC MI

AASKI
Abacus Technology Corporation
Accela
Accenture
Acuity Inc.
Acumen Solutions
Adobe Government
AEGIS, Inc.
Agoge
Alethix
Allied Mountain, LLC
Amyx
Applied Social Media Concepts, LLC
Aquilent
ARDENTMC
Ardian Group, Inc.
ARServices
Assured Interprises Inc
Automation Technologies Inc. (ATI)
AVER, LLC
Battle Resource Management, Inc.
BDO
Belcan Government Services
Bluemont Technology & Research, Inc.
BlueWater Federal Solutions
BridgePhase, LLC
bspace
C Evans Consulting
Cambridge International Systems, Inc.
Camus Technologies
CapGemini
Catalyst Partners
CENTERPOINT
CENTRA Technology
CES, LLC
Chameleon Technology Partners
Changeis, Inc.
Citizant
CLEAResources
Cloud7Works
Cloudera GOVT Solutions Inc
CLT3
CMCI
Command Consulting
Contraqer
Corner Alliance, Inc.
Cornerstone Government Affairs
Covata USA
Critical Path Solutions, Inc
Crowell & Moring
Cybermedia Technologies
Cyxtera
DAI
Deep Water Point
Deloitte
DRI
Dynamic Pro
Dynamet Corporation
E2.71 Advisory Services
E3 Federal Solutions
Eagle Hill Consulting
Eagle Ray
Efiia Consulting
eGlobaltech
Emery consulting
EnProVera Corporation
Enterprise I Tech Corp.
Epigen Technology
ESCGov, Inc.
Evermay Consulting
Excella Consulting
Firebird Analytical Solutions & Technologies
First Line Defense
Franklin Consulting
FSG
foresight
Gate 15
General Dynamics Information Technology
Genesis One
Global Solutions, Inc.
GovConRx
GovMobile, LLC
Govplace
Grant Thornton LLP
GreenZone Solutions
Growth Strategy Consultants
GSIS
Guidepost Solutions
HARP Group
Hazsim
Hitachi Data Systems Federal
HWC
IBA
IEM
Inceptima Management Solutions
Info Tech Solutions & Security
Infostellar Inc.
Integrated Analytics, LLC
Intelligence Community News
INTEGRITYOne
IT Cadre
IT-ISAC
K3 Solutions
Kapstone Technology
Knight Point Systems
LeapFrog Solutions



MEMBERS



- Leidos
- Level 4 Security
- Luminara Consulting
- Mass Mutual
- MAXIMUS Federal
- MaxiSoft Corporation
- McMenamin Consulting Group
- Merit321
- MHA Technologies
- Mind Alliance
- MobilePro systems
- Morgan Franklin Consulting
- Motorola Solutions
- Mount Airy Group
- MSM Technology, LLC
- Mulesoft
- NCI Information Systems, Inc.
- NCOA
- NIYAMIT, Inc.
- Northrop Grumman Corp.
- NTT Data Federal
- Oak Hill Farm Group
- Octo Consulting
- Oneglobe LLC
- Om Group
- Open Cognition
- OPTIMOZ
- Partner Forces
- Pearl Grace Group, Inc.
- Peraton
- Perspecta
- Person Associates, LLC
- PKH Enterprises
- Potomac Blue, LLC
- Potomac Management Solutions
- POTOMACWAVE CONSULTING
- PreSafe Technologies
- Procentrix, Inc.
- Professional Stewards Services
- Pyramid Systems, Inc.
- Quantum Vetting Inc.
- Radiant Creative
- Red Hat
- Reingold, Inc.
- Rofori Corporation
- RUSD Solutions
- SAIC
- Salesforce
- Sandhurst AEC
- Schambach & Williams Consulting
- SE Solutions
- SensiPass Ltd.
- SensorWare Systems
- Sev1 Tech
- Sevatec, Inc.
- SIA
- Simon Computing Inc.
- Simple Technology Solutions, Inc.
- Soft Tech Consulting
- Software AG Government Solutions, Inc.
- Solution Technology Systems, Inc.
- Solutions By Design 2 (SBD2)
- Sonora Associates
- Splunk
- Stone Lock Global
- Strategic Operational Solutions, Inc.
- Strativest, LLC
- Successful Culture
- Sure Secure Solutions
- Sutherland Global
- Symposit
- TCI, Inc.
- Tellenger, Inc.
- Teneo Iter, LLC
- TestPros, Inc.
- The Ambit Group
- The Chertoff Group
- The Edgewater Group
- The Haney Company
- The Sentinel HS Group, LLC
- The Wolverine Group
- ThreeSixty
- Transunion Government
- Tripwire
- TVD & Associates
- TVE, Inc
- VariQ
- Ventera Corporation
- Vertical Jobs, Inc
- Video Solutions
- Vmware, Inc.
- Voigt Peters Dumouchelle
- Voyager Analytics
- VxTechnology
- WAGsolutions
- Ward Logic
- WESSGRP
- Winn Strategies
- World Wide Technology
- WMI LifeSafety Technologies

CAPACITY BUILDING

GTSC Annual Ethics Training for Government Contractors



Doing business with the federal government requires a heightened level of commitment to ethics and compliance. On an annual basis GTSC runs an Ethics Training Course for our community, which makes it easy to train and remind employees about ethics requirements under the FAR. Included in GTSC Membership, this affords every company regardless of size, an opportunity to be up-to-date with their ethics practices.

Amy McDougal, CEO, ClearResources & Strategic Advisor, GTSC

GTSC Mega Matchmaking Session 2018

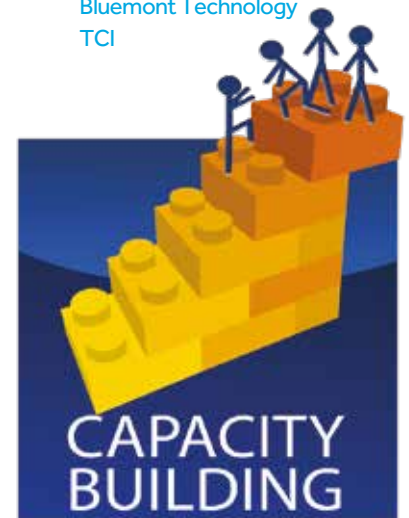
GTSC brought together numerous mentors and members for the annual MEGA matchmaking session. One-on-one meetings allowed members to introduce their capabilities to over a dozen potential partners in a few hours. Supporters of GTSC Matchmaking are listed below.

DHS Personnel Security Forum

This annual forum focuses on the security clearance processes of the U.S. Department of Homeland Security. Drawing nearly all components of the DHS, official and attendees discuss requirements for all applicable security processes to include SCI, NISP, and/or Public Trust procedures; timelines for processing; reciprocity policies and practices; recurring issues with industry; and what industry can do to help facilitate the clearance process.

Cloud7 Works
Accenture
Onyx GS
Techanatomy
Sevatec
BRMi
CSRA
PotomacWave
Goldbelt
INTEGRITYOne Partners
Motorola Solutions
Merit 321
Alethix
ASMConcepts
AASKI
DPI
Maxx Source
Sutherland Global
Camustek
Dnet Security
Cubicle Logic

Capgemini
DXC Technology
GovMobile
Amyx
Northrop Grumman
EY
ARS Limited
McMenamin Consulting
Firebird AST
Bluemont Technology
TCI



INSIGHT SESSION



MENTOR SESSION



Mark S. Borkowski,
Assistant Commissioner,
Office of Acquisition,
U.S. Customs and Border
Protection (CBP). Former
Assistant commissioner of
the Office of Technology
Innovation and Acquisition

GTSC small and mid-sized members joined mentor Accenture to learn more about the strategy and vision of Accenture Federal Services. The meeting discussed Accenture's federal vision, strategy, targeted areas of growth, and partnership needs. Senior Accenture leadership offered advice and counsel on the direction of the homeland security and law enforcement market, their view of where to focus DHS, DOJ and State, Energy business, and the types of needs they see evolving in this market.





HOMELAND SECURITY TODAY.US



The Homeland Security Today media platform. Your source for news, insight and analysis from real experts.

Editorial Board



David Aguilar
Former Asst. Commissioner & Chief, U.S. Border Patrol, CBP



Charles Armstrong
Former Assistant Commissioner & CIO, CBP



W. Ralph Basham
Former Commissioner, CBP



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Michael Chertoff
Former Secretary, DHS



Kip Hawley
Former Administrator, TSA



Bruce Hoffman
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Former Director, ICE



Steve Karoly
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Greg Marshall
Former Chief Security Officer, DHS



Luke McCormack
Former Chief Information Officer, DHS



Admiral Peter Neffenger
Former Administrator, Transportation Security Administration Former Vice Commandant, U.S. Coast Guard



Richard Serino
Former Deputy Administrator, Federal Emergency Management Agency



Vice Admiral Sandra Stosz
U.S. Coast Guard (ret)



Mark Sullivan
Former Director, U.S.S.S



Greg Touhill
Former and first Chief Information Security Officer, U.S. Federal Government



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Former Chief Information Officer, DHS



Caryn Wagner
Former Under Secretary, Intelligence & Analysis, DHS

Insight for, and by, the Homeland Security Community

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The Government Technology & Services Coalition purchased the magazine and media platform Homeland Security Today in late 2017. After a complete reworking of the website and offerings, we relaunched the media platform in February of 2018, quickly becoming the center of some of the most important news and analysis for the homeland security community. Numerous luminaries in homeland joined our Editorial Board, became contributing editors, and began writing for HSToday.

The Government Technology & Services Coalition's HSToday is now the premier non-profit news and information resource for the homeland security community, dedicated to elevating the discussions and insights that can support a safe and secure nation. HSToday provides readers with the whole story, placing facts and comments in context to inform debate and drive realistic solutions to some of the nation's most vexing security challenges. HSToday's contributors and editors hail from throughout the homeland security community. They are the thinkers and doers who shape and implement the United States' security methodologies, strategies and tactics. From policymaking in Washington, DC, to operations in challenging security environments, HSToday's vast network of experts deliver the most authoritative, timely coverage of America's efforts to address threats man-made and natural.

We developed **6 FREE newsletters** on Government Contracting, Counterterrorism, Border Security & Immigration, Cyber Security, Maritime Security & U.S. Coast Guard, First Responders and Emergency Management, and a Weekly Round-up.

Over 5,000 people have signed up since the relaunch.

Our vision for HSToday is to attract the true experts and professionals who have worked in the field and understand the complexities from both the public and private sector's perspective to contribute and foster conversation, collaboration, and information sharing.

The mission for HSToday is to provide the preeminent news and analysis from experts in the field to educate and assist those working in homeland security. HSToday provides the platform for substantive discussion, translating academic and other research into actionable information for those who need it, and educating the community on the activities and tactics of terrorist groups.

Homeland Security Today has already become the center for national conversations reflecting the priorities of the U.S. Department of Homeland Security: For National Preparedness Month, **Richard Serino**, former Deputy Administrator of Federal Emergency Management Agency led a national discussion on preparedness.

For National Cyber Security Awareness Month, **Brigadier General Greg Touhill**, former and first CISO for the United States led a discussion on cyber security and awareness.

For National Critical Infrastructure Security & Resilience Month, **Caitlin Durkovich**, former Assistant Secretary for Infrastructure at the U.S. Department of Homeland Security led a discussion on how we protect our critical infrastructure.

Join the conversation on how we secure our homeland at www.HSToday.us



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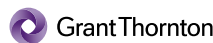
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THE LION'S DEN



GTSC
THE LION'S DEN

GTSC is home to the Lion's Den, a distinguished cadre of mid-sized companies devoted to the homeland and national security market. Their success, the result of exceptional work for their clients and their outstanding business acumen, has graduated them to "other than small" status in the federal market. This designation creates new and difficult challenges for mid-sized companies now ineligible for set-asides and facing intense competition from very large companies. The Lion's Den is focused on creating and supporting programs, policies, and ventures to support the continuum of growth from small to mid-sized through partnership, advocacy, and increased business opportunities.



Chair of the Lion's Den: Robert Lohfeld, Jr., CEO & Chief Coach, Sev1Tech



To learn more about GTSC's MidTier Project and members visit www.GTSCMidTierSolution.com



EAGLE HILL



Mid Tier of the year



MENTORS

Our Mentor companies join GTSC to build a better team. Their commitment to GTSC Mentors work with our members to find team members, partner, and build better relationships with small businesses for the long-term.



Mentor of the year



“Unity is strength, division is weakness”

Swahili Proverb

STRATEGIC ADVISORS

GTSC is extremely proud of our strategic advisors. Some of the most respected and experienced people in the homeland and national security community have joined us to move this market forward and achieve its mission. Strategic advisors lend their expertise to our sessions, are available to our members for consultation, and advise GTSC leadership on the most effective ways we can impact agency missions we can help our government partners achieve mission.



Rear Admiral John Acton
Former Rear Admiral, U.S. Coast Guard and Special Advisor to the Presidential Transition who works with the Coalition on initiatives with the U.S. Coast Guard and continued White House transition.



David Aguilar
Former Deputy Commissioner of U.S. Customs and Border Protection (CBP) and Chief of the U.S. Border Patrol; Partner, GSIS



Master Chief Mark Allen
Former Coast Guard Reserve Force Master Chief, USCG



Charlie Armstrong
Former CIO and Assistant Commissioner for the Office of Information Technology, CBP; Principal, E271 Advisory Services



Paul Benda
Senior Vice President, Risk & Cybersecurity American Bankers Association



Robert Burton
Partner, Crowell & Moring



Bill Carroll
President EnProvera Corporation



Chris Cummiskey
CEO, Cummiskey Strategy Solutions & Former Acting Under Secretary for Management, U.S. Department of Homeland Security



NEW

Mark Emery
Founder, Emery Consulting



Tom Essig
Former Chief Procurement Officer, Department of Homeland Security



P. Allen Haney
President, P.Allen Haney Company



ADVISOR OF THE YEAR

Earl Holland
President, Growth Strategy Consultants



Amy Hutchens, Esq.
Founder and President of CLEAResources, LLC



NEW

Keith Jones
Former Deputy CIO, U.S. Citizenship & Immigration Services



Greg Marshall
Former Chief Security Officer for the U.S. Department of Homeland Security (DHS)



Luke McCormack
Former CIO, U.S. Department of Homeland Security



Mo McGowan
Former Assistant Administrator, Office of Security Operations, Transportation Security Administration



Michelle Mrdeza
Founding Strategic Advisor, GTSC, Senior Advisor, Cornerstone Government Affairs, Former majority staff director of the House Committee on Appropriations, Subcommittee on Homeland Security.



NEW

Vice Admiral Sandra Stosz
U.S. Coast Guard, ret.



NEW

Joshua Seckel
Former Division Chief for Applied Technology Division, U.S. Citizenship & Immigration Services



Richard Skinner
Former Inspector General, U.S. Department of Homeland Security



NEW

Michael Smith
Former Director, Strategic Sourcing, U.S. Department of Homeland Security



Tamla Tymus, Esq.
Former Subcommittee Director/General Counsel, House Committee on Homeland Security, Subcommittee on Oversight and Management Efficiency



Jill Vaughan
Senior Advisor at GSIS and former Assistant Administrator for the Office of Security Capabilities and the Chief Technology Officer at the Transportation Security Administration



Caryn A. Wagner
Former Under Secretary for Intelligence and Analysis, U.S. Department of Homeland Security



NEW

Bill Weinberg
Former Head of Contracting, U.S. Immigration & Customs Enforcement & Government Affairs Committee



Molly Wilkinson
Executive Director, Electronic Payments Coalition, Former General Counsel, Deputy General Counsel & Staff Director for Subcommittee on Contracting Oversight, U.S. Senate Homeland Security & Government Affairs Committee



Jim Williams
Former Commissioner of the General Services Administration's Federal Acquisition Service



Charles Winwood
Senior Consultant, Border Security and Enforcement

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GTSC is proud to have strategic alliances with the foremost organizations in the homeland and national security industry. These organizations are committed to a robust and cooperative exchange between the public and private sector to improve the homeland and national security market, and to equip GTSC members with the best resources available. GTSC thanks all of our partners for their input and contributions throughout the year.





HOMELAND SECURITY TODAY

Homeland Hero Awards 2018

GTSC's Homeland Security Today members believe that numerous public and private sector officials work to protect the homeland every day. These heroes work on the challenges and issues that are critical to achieving the mission of protecting our homeland with little to no recognition. GTSC's Homeland Security Today developed our Annual Awards celebration to recognize these heroes and raise awareness of their contributions to the homeland and national security mission. Nominations are held annually and are open for the month of October. Anyone can nominate an individual or team for a GTSC Award.

Homeland Security Person(s) of the Year

Christine Halvorsen
Deputy Assistant Director
Federal Bureau of Investigation

Charles Werner
Executive Director
Albemarle County Police Foundation

Most Valuable Player

Shawn McDonald
Science & Technology Directorate,
U.S. Department of Homeland Security
Apex Border Situational Awareness (BSA) Program

Most Innovative Campaign to Improve Security – Private Sector

Duke Energy
Enterprise Protective Services
P.R.O.T.E.C.T. Program

Most Innovative Campaign to Improve Security – Public Sector

Office of Security
U.S. Department of Homeland Security
Insider Threat Program

Citizen of Mission

Jim McLimans
Avon Grove Regional Emergency Management, PA

Mission Awardees:

Kathleen Druitt
Program Manager
U.S. Customs and Border Protection

Warren Jones
N.E. Colorado All Hazard Region Coordinator
Weld County Emergency Management, CO

Mayor Harry Kim
County of Hawai'i, HI

Olen Martin
Director, Public Safety & Service
City of Port Clinton, OH

Colonel Robert Mauskopf
Director, Emergency Preparedness
Virginia Department of Health

Sean McAfee
Staff Director, National Cybersecurity
& Communications, Integration Center, U.S.
Department of Homeland Security

Brigadier General Michael C.H. McDaniel
Associate Dean, Director of LL.M. in Homeland and
National Security Law Professor
Western Michigan University, Cooley Law School, MI

Steve Mucklow
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Support of Civil Authorities, U.S. Department
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Battalion Chief Derrick Phillips
St. Louis Fire Department, St. Louis, MO

Federal Small Business Champion

Michael Derrios
Senior Procurement Executive & Head of
Contracting Activity

Dwight Deneal
Director, Small Business & Industry Liaison Programs
United States Coast Guard

Acquisition Excellence

DHS Procurement Lab
U.S. Department of Homeland Security

Excellence in Outreach

IPAWS Program
Federal Emergency Management Agency (FEMA)

Small Business of the Year

ICS Advisory

Mentor of the Year

Northrop Grumman

Mid-Tier Company of the Year

Sev1Tech

Strategic Partner of the Year

**Global Security & Innovative
Strategies (GSIS)**

Strategic Advisor of the Year

Earl Holland, III
CEO & President
Growth Strategy Consultants

Market Maven

Michael Smith
Executive Vice President
GovConRx

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David Andrew Senior Vice President and Practice Manager CACI
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GTSC offers huge thanks to all the people engaged with us. We are honored to work with our members, mentors, strategic advisors, strategic partners and government partners to work toward a safer, more secure America.



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